CLIMBING ON PRIVATE LAND: ASK FIRST
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Many great climbing areas are located on private lands. For a climber wanting to climb on private property, it is important to have a good understanding of the laws of the state in which the climbing is located. Most states require all recreational users to have permission from the landowner, or its lessee or agent before climbing on private property regardless of whether the land is posted or not. By definition, trespassing includes traveling to an area where you intend to climb. It is every climber’s responsibility to know who owns the land on which he or she wants to climb, what access may be available to the crag, and whether there are any land use restrictions that may apply there.

Landowners are often reluctant to open their land to the public for a myriad of reasons. Typically, the land owner is concerned about liability, loss of control of his/her property, degradation of the property by disrespectful users or overuse, security, privacy and personal safety, and the public developing rights to the use of the property, i.e., access for the masses through a prescriptive easement.

The following Guide will help you address these areas of concern and provide you with a process for approaching a landowner about public access to climbing on private property. Please note that for many private individual landowners granting permission to one person is very different than working with a local group. Gaining public access is, perhaps, the most challenging permission to acquire, and is often only achieved after individuals have been granted access and built a solid relationship with a land owner (which has, in some instances, taken years). This means that as you work to build a relationship with the landowner, consensus-building within the climbing community will also be important. While climbers have a long history of keeping private crags and boulders on the ‘down low’, the Access Fund believes that as our sport grows and our world gets more crowded we, the entire climbing community, will need to grapple with how to best ensure access for all climbers for the long-run.

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Please note that the information contained in this publication is for informational purposes and should not be construed as legal advice. For answers to specific questions concerning your situation, you should consult a knowledgeable attorney who can advise you regarding your particular circumstances.
Step One: Identify Parcels Landowners

Tax maps can be used to assess who owns the land on which you wish to recreate and can be found at your local county and town offices or online county government sites. You will need to have an idea of the general location of the property in order to utilize the maps. Roads that circumvent the property, aerial photos, land marks such as rivers, streams, hills, and the approximate acreage of the parcel can help identify the parcels on the tax maps.

Once you have identified the parcel, you will want to contact a local title company’s service department and ask for copies of the assessor’s parcel maps for the area and a list of property owners and their addresses referenced by parcel number. You can also try the county government office, as well. Land may be owned by individuals, entities or pseudo-governmental agencies, and the way in which you approach the owner may depend on the ownership type, as they may have different concerns about allowing recreational activities to occur on their land.

The following are different potential private land owners:

- Individual and families (the Jones)
- Private organization (Nature Conservancy)
- Businesses (ABC Corp.)
- Resident or absentee owners (the Jones’ who use it one weekend a month or who rent it out)
- Developers (Landmark Land Co.)
- Pseudo-governmental agencies (Any town Water District)

Once you have the name of the landowner, check the telephone book or dlexonline.com for additional contact information.

Step Two: Approaching the Owner

Once you have the owner’s name (or the representative) and contact information, the next step is to contact him or her. It is best to think long-term when trying to decide whether or not to contact a landowner. Most landowners will eventually find out if the public is using their land for recreational purposes, and therefore it is usually a matter of how and when they find out. It is important to remember that private landowners really have no incentive to allow the general public to recreate on their land. Keeping this in mind will help you approach the land owner with their perspective in mind.

Most landowners prefer to be approached in person. However, if the landowner knows about climbing and has closed off the land, a diplomatic letter might be a better introduction. Irrespective of the approach, it is always best to start the conversation letting the landowner know what a rare and valuable resource he/she has for the climbing community. It is
also a good idea to have a plan with solutions to any known or potential aversions the landowner has to people climbing on his/her land. Not only will you be prepared to address concerns, but you will also increase your credibility with the landowner by acknowledging and being knowledgeable of their concerns. Establishing your credibility with the landowner will be one of the major goals of your first meeting. Following are additional techniques to increase yours and the climbing community’s credibility with the land owner:

» Put together a brochure or presentation about your climbing community – discuss what you have done and your track record. Be sure to include references and information about clean-ups and Adopt-a-Crags

» Think about it from the landowner’s point of view and plug the right person in the right situation. For instance, if the landowner’s niece climbs, you may want to talk to her first. Or, if the landowner is a local attorney in town and someone in your climbing posse is also an attorney, it would be a good idea to have that person be the liaison

» LOCAL persons are often the best local contact

» It is important to approach the landowner on behalf of the climbing community and not have 6 individuals come to the landowners separately

» Be patient, building relationships take time

» Consider coalition building with other climbing groups and tapping into the resources and expertise of climbing organizations, such as the Southeastern Climbers Coalition, who own land

» Establishing an individual climber (or yourself) as the “Cragmeister” to manage the property and act as liaison between the land owner and the climbing community

Step Three: Address Potential Concern
Landowners are reluctant to open their land to the public for a myriad of reasons. Typically, the land owner is concerned about liability, loss of control of his/her property, degradation of the property by disrespectful users or overuse, security, privacy and personal safety, and the public developing rights to the use of the property, i.e., access for the masses through a prescriptive easement.

Most of these issues are resolved by developing a trusting relationship with the landowner. For instance, if the landowner comes to the climbing community’s liaison about a concern over trash and graffiti and the climber promptly responds with a clean up and a notice on the local website, the landowner will gain trust in the climbing community’s commitment to the health of the land.
Ethical Standards for Climbers

Responsible conduct by climbers is important. What should landowners expect from the people who use their land? It will be important for the landowner to discuss the standard of conduct expected, provide clear information about their needs, and how they expect the property to be cared for and used before granting access. In addition, a landowner may ask individuals to sign permission cards in their presence or require each member of a climbing organization to sign an agreement that states the standards they expect. An appropriate code of conduct may include the following provisions:

» respect the landowner by climbing, hiking or using the land in other ways only when and where the landowner approves

» accept full liability for their actions and their person while on the property

» respect the land by not littering and by taking every precaution against starting fires

» obey all laws

» respect other user groups, observing all safety precautions

Liability

Liability, however, is usually the number one reason why they close their land to the public for recreational use and it will be important to be well-informed of the following Acts, Statutes, and provisions prior to meeting with the landowner. Due to numerous protections afforded under a variety of statutes that limit liability for private landowners who open their lands for public use, it is not necessary to restrict or prohibit recreational activities as a means to reduce exposure for potential liability.

While most states currently have laws that limit landowner liability, these laws can vary greatly from state to state. The purpose of the following information is to provide a general picture of how these laws work and to answer some general questions regarding landowner liability. This information is intended as a starting point and reference guide for those interested in their state's liability laws. This is not meant to be the definitive source of information. For more information on liability protections, please see: Access Fund: Risk Management.

State Common Law

Underlying the analysis of a landowner’s potential liability for climbing-related injuries is common law (as compared to laws created by statute or agency rulemaking) which includes the concept of negligence. Generally, negligence exists where a person (in this case a landowner) owes a recognized duty of care to take reasonable precautions to prevent or alleviate unreasonable risks of harm to other persons and fails to do so.
The degree of duty imposed on landowners depends on the status of the person entering the premises. The three general categories recognized by common law are (1) trespassers, (2) licensees, and (3) invitees.

» Trespasser
The legal duty owed to a trespasser is slight, only to use not more force than is necessary to terminate the trespass or not to intentionally injure the trespasser.

» Licensee
A licensee is a person who enters the premises of another, with permission, for their own purpose. The legal duty generally owed to licensees consists primarily of warning them of any dangerous condition, unless specifically exempt by statute law.

» Invitee
An invitee is a person coming onto the premises for a purpose related to the business of the owner such as fee recreation. The legal duty to protect an invitee is higher than that owed a licensee. The invitee has a right to expect that the premises are reasonably safe and that warnings will be given about any conditions on the premises that cannot be made safe by the landowner.

Recreational Use Statutes
"Recreational Use Statute" is a term given to legislation generally intended to promote public recreational use of privately owned land. These laws, which exist in some form in all 50 states, provide limitation on a landowner's liability for personal injuries or property damage suffered by land users pursuing recreational activities on the owner's land, with the provision that no fee is charged for that use. The underlying policy of a Recreational Use Statute is that the public's need for access to recreational land has outpaced the ability of local, state, and federal governments to provide such areas and those owners of large acreages of land should be encouraged to help meet this need. Recreational Use Statutes generally provide that a landowner does not owe either a duty of care to keep the property safe for entry or use, or a duty to give any warning of a dangerous condition, use, structure, or activity on their property, to anyone using his or her property for recreational purposes and without charge.

Under prior common law (explained above), the landowner had different duties of care depending on whether a person was on the land as a trespasser, licensee, or an invitee. The greatest duty of care was owed to an invitee and no duty was owed to an unknown, adult trespasser. Under a Recreational Use Statute, recreational users, who under common law are licensees, are treated in the same manner as trespassers and thus the landowner owes them no duty of care. The protection of the statute is lost, however, if the landowner charges for the use of the land or if the landowner is guilty of malicious conduct.

Recreational Use Statutes do not grant immunity, i.e., provide that the landowner cannot be held liable, rather they 1) limit the duty of care owed
by a landowner to recreational users to that of a trespasser, and 2) limit the total amount of the landowner’s liability. The protections afforded under Recreational Use Statutes vary from state-to-state, and therefore it is recommended to consult with a local attorney to determine the applicability of these statutes to your public lands. The Recreational Use Statutes for all 50 states are found at:
http://www.law.utexas.edu/dawson/recreate/recreate.htm

Assumption of Risk Doctrine
People assume the risk of injury or damage if they voluntarily or unreasonably expose themselves to injury or damage with knowledge or appreciation of the danger and risk involved. This doctrine is fundamental to all forms of outdoor recreation including climbing. Assumption of risk requires knowledge of the danger, and consent to it. As a practical matter assumption of risk has broad applicability to recreational rock climbing and is frequently used as an affirmative defense in recreational sports cases. In other words, someone engaged in an obviously risky activity like rock climbing assumes the risk of injury as a result.

Conclusion
Liability issues weigh heavily in almost all land use decisions. Private landowners are acutely aware of the consequences that liability exposure can bring. Fortunately, current legislation does much to alleviate liability concerns. Private landowners can look to their state Recreational Use Statutes for liability protection.

Climbers benefit greatly from these pieces of legislation. Individual responsibility lies at the heart of these statutes because they shift the risks to the recreational user in most cases. When landowners do not have to fear open-ended liability, they are more likely to welcome climbers (and others) to use their land. For a climbing advocate, knowledge of the laws affecting landowner liability is an indispensable tool for a successful dialog among all recreational users and landowners.

Step Four: Keep the Landowner Happy
Congratulations! You approached the landowner, established a relationship, and assuaged his or her fears about liability, loss of control, privacy, and degradation of the property. Through your efforts, the landowner gave the okay to use for recreation. By adopting the following suggestions, you can help assure that the landowner remains happy and the crag remains open.

Maintain an open dialog with the landowner.
Check in regularly, be available via email or the phone, and try to get together with the landowner on an annual basis. By spending quality time with the landowner not only do climbers foster good relations, but it can make a world of difference in their perception of climbers.
Address their concerns in a timely manner.
Respond promptly to all requests of the landowner and be sure to follow-up once the concern has been resolved. If the regular liaison to the climbing community will be out of town, give the landowner a back-up name and contact information. This simple gesture demonstrates that climbers are a responsible group.

Perform routine cleanups and trail maintenance.
Nothing shows that you care about the land and the climbing and that you appreciate the landowner’s generosity more than a clean-up of the area. Mitigating climbers’ and other users’ impacts is a great way to build the confidence of the landowner. Consider participating in the Access Fund’s Adopt-a-Crag program as an avenue to demonstrate the conservation-nature of climbers.

Promote responsible behavior by climbers at all times.
Develop a code of ethics for the area and don’t be afraid to speak up when the action of others is not in line. Let other climbers know that the mis-actions of a few can spoil things for many.

Do not publish any articles or guidebook information about a climbing area on private lands without the permission of the landowner.
The visitor capacity of an area is the maximum number and type of visitors that an area can accommodate, given desired future environmental conditions, climber experience, and the landowner expectations. With climbing on private land, visitor-capacity issues may arise when climber levels increase to the extent that use adversely affects the climbing experience, environmental resources, or infringes on the expectations of the landowner. While sharing the sweet lines might seem like a good idea, if that landowner isn’t prepared for an influx of activity it could spell the end of the crag.

Step Five: What if Everything Doesn’t Go as Planned?
You may find out that the landowner’s daughter just won the ABS Nationals and she works with your climbing buddy and she still says “no.” Or the landowner is hesitant but would open the area to a limited number of climbers if they signed waivers. Now what? A good motto when working with private landowners is to “expect the unexpected.” Every situation is different and hardly any two relationships are ever the same. The good news is that many climbers and climbing organizations have established good relationships with private landowners; you will probably not be charting new territory. Resources are available, so it may be a matter of knowing where to look. Below are some tips to overcome the hurdle or two that might come your way.
The landowner said “no.”
Be sure to thank the landowner for his or her consideration. Follow-up with a note of gratitude with your contact information and let the landowner know that you are available if they have any questions about climbing in the future. Get the word out to the local climbing community that the area is not open to climbing. By respecting the landowner’s wishes, climbers are building their reputation as respectful neighbors. The door is not shut, however. Use the interactions that you have already had with the landowner as a stepping stone. Courteously approach them the following year asking if they might reconsider. Even if the landowner never allows climbing on the land while under his/her ownership, the climbing community might be the first people they think of when they consider selling the land.

Permits
The landowner says yes, but wants to limit the number of climbers. By not publicizing the area, the number of climbers who know about and visit the area might not reach a level of concern for the landowner. If word gets out and use increases, it might be beneficial to set up a system of self-regulation. Some climbing organizations have on-line sign-up, others set-up an agreement with the landowner that only members of the organization can climb on the land, or others make a certain number of permits available at the trailhead on a first-come first-served basis. It is important to keep in mind that regulating the number of climbers will take creativity and perseverance. However, limiting the number of climbers is sometimes the only way that a landowner will allow climbing.

Waivers
What if the landowner wants all users to sign waivers before coming onto the land to climb? Contractual waivers, express assumptions of risk, or liability releases are a common and sometimes effective way for a landowner to limit their liability to users. While probably not necessary with RUS, Common Law protections, and the Assumption of Risk doctrine, landowners may want use waivers as “added protection.” Implementing and administering waivers, as with permits, can absorb much of a local climbing group’s resource. It will, therefore, be important to set up a system that is easy to use and easy to regulate. Again, many local climbing organizations have waiver systems in place; they will be a useful resource as you work with the landowner to develop a system that meets both of your needs.

Warning Signs
Generally, it is acceptable to use signage targeted at warning climbers and other recreationists of dangerous conditions, such as the presence of a cliff area. Such signage can also be used to officially post disclaimers like “Warning – Climb At Your Own Risk.” However, Common Law and Recreational Use Statutes limit the duty of care owed by a landowner to recreational users, and generally state the landowner has no responsibility to give warning of a dangerous condition (such as a cliff) or activity (such as climbing). However, if signage helps ease a landowner’s
concerns about potential liability, it is an inexpensive and easy to implement strategy.

Conclusion
Approaching a private land owner can be a scary proposition. What if they say no? What if they say yes, but with conditions? It is important to be patient and to think about a long-term objective when you approach a land owner. You may not get the result you want in the first meeting, but you have taken the first step to building a relationship with that person.